



BEIYAN LLC

PRODUCTS

BEIYAN LLC

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PRODUCTS LIST

- Light Crude Oil
- Heavy Crude Oil
- Gas Condensate
- Light Cycle Oil
- Gasoil
- Gasoline
- Jet fuel
- Fuel oil
- LNG
- LPG
- Bitumen
- Petro Coke
- Fertilizers
- Other raw materials as petrochemical yields

BUYER QUALIFICATIONS REQUIREMENTS

All Buyers must meet the following criteria:

- A proven multi-year track record in oil & commodity trading.
- A proven ability to receive and transport the product upon delivery.
- Sufficient available capital, or credit line, to purchase the product.
- Banking at a reputable bank.
- Holding import or trading licenses to receive or transport the product in/through/to any country or territory where this might be required.
- In good standing.
- Not selling the product to any party residing in, liaised with, or transporting to a location in, a country or territory under trade embargo by the United States of America, European Union, Hong Kong S.A.R. or the United Nations.

BUYER DUE DILIGENCE

The procedure to become a registered Qualified Buyer is:

1. The potential buyer sends a recent “Company Profile” to BEIYAN LLC.
 - Entity (valid Certificate of incorporation and Business Registration Certificate).
 - Business residency proof
 - Certificate of good standing
 - Certificate of incumbency
 - Entity members details

BEIYAN LLC will not accept Politically Exposed Persons (PEPS)

A PEP is an individual who is currently or in the past year entrusted with a prominent public function and an immediate family member, or a known close associate of such a person. This covers:

- Heads of state, heads of government, ministers and deputy or assistant ministers.
- Members of parliaments.
- Members of supreme courts, of constitutional courts, or other high-level judicial bodies.
- Members of courts of auditors or the boards of central banks.
- Ambassadors and high ranking officers in the armed forces (e.g. colonel or + in the army).
- Members of administrative, management or supervisory bodies of state-owned enterprises.
- The immediate family and known close associates of a person in this category are also PEPs.

Family members and close associates of PEPs must also be treated as PEPs and are defined as:

- Family members are individuals who are related to a PEP either directly (consanguinity) or through marriage or similar (civil) forms of partnership.
- Close associates are individuals who are closely connected to a PEP, either socially or professionally.

Ultimate Beneficial Owner Definition

Any individual or company who owns or controls (directly or indirectly) more than 25% of the shares or the voting rights of a company.

Data Privacy Notice

The information provided in this Customer Due Diligence Questionnaire that constitutes personal data shall be processed by BEIYAN LLC and suppliers in line with BEIYAN LLC privacy policies and local data protection requirements. Personal data shall be processed for the purposes of meeting regulatory requirements and for addressing any regulatory investigations. This information may be shared with third parties providing services to BEIYAN LLC for the above purposes at all times subject to BEIYAN LLC privacy policies and local data protection requirements.

In the event the information provided in this Customer Due Diligence Questionnaire has not been collected directly from the individuals concerned, the Company providing the response to this

Customer Due Diligence Questionnaire hereby ensures that such data has been collected lawfully and in line with applicable data privacy requirements from the individuals whose personal data is provided to BEIYAN LLC.

The information collected will be retained for as long as it serves the above purposes, to the extent necessary to comply with applicable law; and/or to protect the rights of companies involved and at all times in line with the relevant BEIYAN LLC company's privacy policies and local legal requirements.

2. Our sales team will make a first assessment and if positive we will send the potential buyer an Application Form. In this Application Form we will request for further information regarding the buyers company details, financial status, trading history and product requirements.
3. Upon a positive review of the application, one of our sales managers will contact the buyer directly to discuss purchase requirements, product availability and sales procedures.
4. The buyers company will be registered as a Qualified Buyer and will receive our regular product offers via email.

Note:

1. Only experienced End-Buyers can apply to become a Qualified Buyer.

We do not accept applications from Brokers, Intermediaries or Traders without any proven track record.

2. Only authorized directors or senior officers of the buying company can submit an application.

We cannot accept applications by unauthorized persons.

3. Every Buyer will have to meet our Buyer Criteria.

Getting Started

Based on the information that you provide us, one of our staff will quickly determine the best path to follow considering your specific requirements, contact you personally, and will assist you in getting started with our Suppliers.

We look forward to serving qualified Buyers who are serious about expanding their international trade transactions.

Take advantage of our expertise in sourcing commodities, products and services and get rid of the never ending stress of finding genuine Buyers and let our professional team work for you.

We guarantee that all our offers are genuine, available quickly and products are of the highest world standard.

PAYMENT

1. Buyer will issue a D/LC (irrevocable, divisible, and non-transferable) in EUR or USD to the total value of SPOT delivery against presentation of the signed agreement and proforma Commercial Invoice (CI).
2. The final payments for party and for each delivery will be made by telegraphic transfer (T/T) or MT103 to seller's account once product has been discharged at buyer's appointed tanks.
3. Seller will issue the relevant invoice in USD and will instruct the buyer/bank to pay the full invoice value in euro, using the EUR/USD quotation rounded to 4 decimals quoted by European Central Bank (ECB) on payment due date of the invoice.
4. The seller shall be responsible for his bank charges and the buyer responsible for his bank charges relating to this agreement.
5. The seller shall furnish buyer with all relevant documents as necessary:
 - Q88
 - Original Copy Of Commercial Invoice,
 - Original Copy Certificate Of Origin.
 - Original Copy Bill Of Lading Free And Clear On Board.
 - Original Copy Certificate Of Quality And Quantity (Q&Q) by CCLC Discharge Port.

CIF PROCEDURE

1. Seller issues a contract to be reviewed, confirmed, signed and sealed by both parties and the Commercial Invoices of the "Pro-Forma" sale including costs of party.
2. Once the SPA and CI signed properly, the Buyer issues a divisible, irrevocable and transferable DL/C to the seller's bank. Once the product has arrived to the port of destination with the inspection of quality and quantity executed with the CCIC to certify, payment will be made by telegraphic transfer (T/T) or MT103 to seller.
3. Seller issues inspection report, providing buyer with the following documents but not limited to:
 - A full set of 3/3 originals plus 3 N/N copies of Bill Of Lading, made out "Clean On Board" marked "Freight Prepaid"
 - Original quantity and quality certificates plus two (2) copies as issued at loading port by an independent surveyor company.
 - Certificate of origin plus two (2) copies countersigned o seller's Commercial Invoice
 - Captain's Affidavit.
 - Full set, (including one original and one copy) of insurance policy for 110% of the invoice value against all risk additional war risk and making buyer as beneficiary.
4. The loading of the ship begins and leaves for the port of destination.
5. When arriving at the port of destination, unloading in the tank, the buyer requests a quality and quantity inspection by CCIC.
6. The original documents, including the CCIC certificate, are given to the buyer and seller.
7. Once the product is unloaded in the buyer's tank, the buyer has five (05) business days to issue payment through TT or MT 103.
8. Upon completion the trial party, the buyer secures the payment by issuance of IRDLC or SBLC covering monthly value of the quantity. Monthly deliveries starts as per delivery schedule and within contractual procedure.